MESSAGE FROM THE EXECUTIVE DIRECTOR

Here at Second Harvest, our goal is to create a Northland free of hunger. We work toward this goal each and every day rescuing as much nationally and regionally donated food as is available to feed people in need throughout our eight-county service region of NE Minnesota and NW Wisconsin. We have depended on your generosity - our food and financial donors, our volunteers, our network of 180 regional non-profit partner programs, our dedicated board and staff to accomplish this incredible work over our last 31 years.

As you review our 2014 Annual Report you will see highlights of the work that you’ve helped us accomplish including another record year of food rescue and distribution. You’ll see that we’ve committed ourselves to not only distributing more food but ensuring a more healthful and nutritious supply. We continue to focus on being good stewards of your charitable support by engaging even more volunteers in our work and stretching your food and funds to feed as many people as possible in our region. And, most importantly you’ll hear first-hand how you’ve impacted people right here in the Northland who struggle with hunger on a daily basis.

We are grateful for your support and the work that you’ve helped us accomplish. As we look to the year ahead, we will continue to work toward a Northland free of hunger — and we hope you will continue your support of this important regional work.

Sincerely,

Shaye Moris

2014 BOARD OF DIRECTORS

Mike Gay,
Board Chair

Judith Van Dell,
Board Vice Chair

Karen Finseth,
Board Treasurer

Pam Krall,
Board Secretary

Janet Baumgartner
Mary Berube
Erin Bradshaw
Robyn Cadigan
Dawn Erickson
Julie Feiring
Doug King
Wade Petrich
Reba Rice
Jon Vinje

MISSION
Feed NE Minnesota and NW Wisconsin’s hungry by rescuing and distributing food and engaging our region in the fight against hunger.

VISION
A hunger-free NE Minnesota and NW Wisconsin
2014 AT A GLANCE

Second Harvest Northern Lakes Food Bank is the region’s only “food bank” and resuce of nationally and regionally donated food for distribution to NE Minnesota and NW Wisconsin food shelves, soup kitchens, shelters and other charitable non-profit programs. In addition, we provide food directly to people in need as part of our own direct service programs including: our Hermantown Area Food Shelf, our Mother and Children and Nutrition Assistance Program for Seniors, our Mobile Pantry Programs and the BackPack Program.

44,000
PEOPLE FED

4.3 Million
MEALS PROVIDED

3.3 Million Meals
Food Bank/Agency Partners
357,465 Meals
Hermantown Area Food Shelf
259,954 Meals
Mother and Children/Nutrition Assistance Program for Seniors
236,109
Mobile Food Pantry Programs
76,368
BackPack Program

1,434
REGIONAL VOLUNTEERS ENGAGED

13,943
Volunteer Hours Secured
6.7 Full-Time Positions
Fulfilled by Volunteers
$188,230
Staff Expense Saved

7,284
FOOD AND FINANCIAL CONTRIBUTORS

1.2 Million
POUNDS OF FRESH PRODUCE SERVED
Healthy Revenue & Support
Our healthy revenue stream allowed us to expand programs and nourish Northland communities.

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>MONETARY SUPPORT</td>
<td></td>
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</tr>
<tr>
<td>Contributions</td>
<td>$1,215,909</td>
<td>$1,073,635</td>
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<td>Agency Share</td>
<td>$217,172</td>
<td>$250,876</td>
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<tr>
<td>Grants</td>
<td>$92,788</td>
<td>$123,992</td>
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<tr>
<td>Other</td>
<td>$99,493</td>
<td>$97,790</td>
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<tr>
<td>DONATED PRODUCT</td>
<td>$7,641,685</td>
<td>$7,066,522</td>
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<tr>
<td>PURCHASED PRODUCT</td>
<td>$661,108</td>
<td>$599,317</td>
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<tr>
<td>Total Expense</td>
<td>$9,928,155</td>
<td>$9,223,064</td>
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</tbody>
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PRODUCT DONATIONS 77%

Focused Expense
Our focused expense allowed us to target underserved communities ensuring our record distribution of food which equaled 4.3 million meals for Northland individuals and families in need.

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>PROGRAM SERVICES</td>
<td>$9,804,870</td>
<td>$8,586,113</td>
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<tr>
<td>Donated Product</td>
<td>$7,907,826</td>
<td>$6,958,581</td>
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<tr>
<td>Direct Food Expense</td>
<td>$811,144</td>
<td>$660,987</td>
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<td>Personnel</td>
<td>$539,873</td>
<td>$476,200</td>
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<td>Facility &amp; Transportation</td>
<td>$435,097</td>
<td>$401,276</td>
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<td>Other</td>
<td>$116,930</td>
<td>$89,069</td>
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<td>MANAGEMENT &amp; GENERAL</td>
<td>$138,005</td>
<td>$152,162</td>
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<td>FUNDRAISING</td>
<td>$200,754</td>
<td>$88,784</td>
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<tr>
<td>Total Expense</td>
<td>$10,143,629</td>
<td>$8,827,059</td>
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